



Technology deal with Hamon, world leader in environmental & power generation systems beefs up John Thompson's offerings

ACTOM has signed a technology and local representation agreement with HAMON, the reputable international manufacturer and supplier of environmental and power generation systems to extend John Thompson's offerings in these fields in the local market.

The additional equipment and technologies comprise electrostatic precipitators (ESP's) and a flue gas desulphurisation (FGD) system in the environmental field, plus heat-recovery steam generators (HRSG) for application in the power generation field.

This agreement, which took effect in mid-September 2018, gives John Thompson, a division of ACTOM (Pty) Ltd, the exclusive right in the Southern African region to sell and support Hamon's ESP systems, while its representation rights for the other two Hamon systems are non-exclusive. The Hamon systems and services are added to the portfolio of John Thompson's Gauteng-based Utility Boilers & Environmental Solutions business unit, which serves these markets.

"The agreement greatly strengthens John Thompson's capability to cater to the local market's requirements in these fields, particularly to power utilities, the iron & steel manufacturing sector, mineral processing and petro-chemical industries in the region," said Shardanand Seeth, the division's Business Development Executive. *"It also provides for local manufacture of substantial portions of the equipment concerned. With respect to ESPs, the housings for the internal components of the ESP's, as well as the external support structures, ducting and other components will be manufactured by John Thompson,"* Seeth pointed out. *"Additionally, John Thompson is responsible for managing the execution of the projects and for ensuring that all applicable backup services are provided."*

"We are convinced that we have found in ACTOM an excellent partner to promote the Hamon Research Cottrell technology on the African market", declares Eric Binard, Director EMEA, Member of the Hamon Group Executive Committee, *"ACTOM has the right competence to manage and control local fabrication and has an impressive strength to execute the site works as well as to ensure a continuous service close to the customer for maintenance, trouble shooting and upgrade. The expertise of both partners makes that customers have now a world class organisation fully dedicated to their area, matching the economic and financial requirements of the region."*

ACTOM (Pty) Ltd is the largest manufacturer, solution provider, repairer, maintainer and distributor of electro-mechanical equipment in Africa, offering a winning and balanced combination of manufacturing, service, repairs, maintenance, projects and distribution through its 38 outlets throughout Southern Africa.

ACTOM is also a major local supplier of electrical equipment, services and balance of plant to the renewable energy projects.

John Thompson is a division of ACTOM (Pty) Ltd with its principal focus on boilers and environmental solutions serving the power generation and industrial markets, both locally and internationally.

The **Hamon Group** is a world player in engineering & contracting (design, installation and project management). Its activities include the design, the manufacturing of critical components, the installation and the after-sale services of cooling systems, air quality systems (AQS), Heat Recovery Steam Generators (HRSG) and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.

